

February 21, 2007

VIA HAND-DELIVERY

Loudoun County, Virginia
Procurement Division, MSC 41C
ATTN: Tina M. Borger, CPPO
1 Harrison Street, SE, 4th Floor
Leesburg, VA 20175

RE: Request for Partnership Proposal Under the Public-Private Education Facilities
and Infrastructure Act of 2002 (PPEA): Government Administrative Center
(QQ-001294)

Dear Ms. Borger:

Loudoun on 7, LLC ("Loudoun on 7") is pleased to present this proposal to develop, finance, design and construct a new Government Administrative Center for the County of Loudoun. This proposal is submitted to the County in accordance with the above-referenced Request for Partnership Proposal. We have included one original and fifteen (15) copies of the proposal.

The Loudoun on 7 team includes an exceptional group of industry leaders and top professional firms committed to the success of the County's new Government Administrative Center. Our proposed project is one that will fully realize the County's vision for the Center in a manner that honors the County's well-deserved reputation for fiscal responsibility.

Included with this proposal is a separate binder with materials that constitute records we believe are excluded from the provisions of the Virginia Freedom of Information Act ("FOIA"). Accordingly, we ask that the County agree to accept them in confidence, exclude them from public inspection and release, and take appropriate action to protect them from disclosure. This request is made pursuant to and in accordance with Subsection 56-575.4(G) of the PPEA, Subsection II(D) of the County's PPEA Policy, and Subdivision 11 of Section 2.2-3705.6 of FOIA.

Protection of these records is necessary because they constitute at least one of the following: (i) trade secrets of the proposer as defined in the Uniform Trade Secrets Act (§59.1-336 *et seq.*); (ii) financial records that are not generally available to the public through regulatory disclosure or otherwise; and (iii) records related to the proposal that, if made public prior to the execution of an interim agreement or a comprehensive agreement, would adversely affect the financial interests or the bargaining position of either the private entity making the proposal or the County.

We appreciate your consideration of our proposal and we look forward to the opportunity to partner with the County to deliver a new Government Administrative Center.

Sincerely,

C. Meade Rhoads
Associate Partner

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